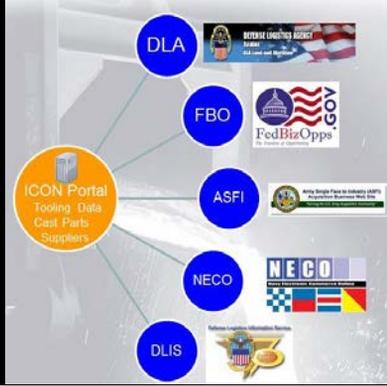




# AMC

## American Metalcasting Consortium

### SOURCING OPTIMIZATION PORTAL DELIVERS SUPPLY CHAIN SOLUTIONS FOR DLA PARTS ACQUISITION



As part of the AMC's Casting for Solutions Readiness (CSR) Program, the Non-Ferrous Founders' Society (NFFS) is developing a source optimization portal to eliminate procurement challenges for cast metal part acquisitions. The objective of the web portal is to establish a marketplace that facilitates linking DLA procurement manufacturing requirements for critical components to a qualified supply base that is both responsive and capable of delivering high quality parts in a timely and cost-effective manner.

## SUCCESS STORY

**Problem:** Procuring high-quality, cost-efficient spare parts for DoD weapon systems, particularly legacy systems, is a challenge for DLA. This can be attributed to factors such as small quantity orders, infrequent buys, fragmented supply chains, and a diminishing manufacturing base. However, from a manufacturer's standpoint, the difficulty is sorting through the broad spectrum of DLA solicitations to find the right opportunities to supply critical components.

**Solution:** The **Integrated Casting Order Network (ICON)** portal provides a better sourcing capability for DLA acquisition requirements for manufactured products. It also enables Government buyers to reach a broader range of potential suppliers through more sophisticated sourcing tools while prompting non-traditional DLA manufacturers to seek defense-related business by reducing or eliminating current business and technical barriers.



**Benefits:** ICON matches an average of 1,600 solicitations valued at more than \$28 million each month to the capabilities of responsive metalcasting facilities. Foundries report they receive a much larger volume of qualified business opportunities in a fraction of the time than using traditional search methodologies.

*"At Danko Arlington Inc. we specialize in high grade aluminum castings for military applications. Through ICON we receive new opportunities every day to bid on that we are capable of producing. This user-friendly system provides an abundance of critical procurement data and is a must have for foundries seeking government work."*

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